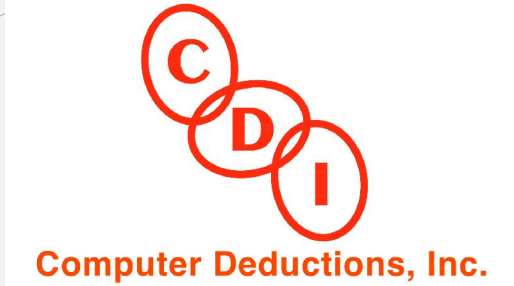


# Growth Through Acquiring Profitable Companies



SINCE 1956

The Best Source For  
Experts Worldwide



## WHO WE ARE:

Futuris is an OTC listed company (FTRS) that is building a world class portfolio of companies in technology and Human Capital Management.

To date we have acquired seven profitable companies in these sectors and we have Letters of Intent from new companies we plan to acquire

Our company brands operate independently and retain their unique identity, while leveraging our platforms, support, financial and acquisition capabilities.

## FINANCIALS

Futuris is profitable. The 7/31/23 annual report shows a net profit of **\$2.9 million** on **\$40 million** gross revenues

With recent acquisitions, management expects revenues to increase to **over \$50 million** in the next report

[https://investinfuturis.com/Futuris\\_7-31-23-annual\\_report.pdf](https://investinfuturis.com/Futuris_7-31-23-annual_report.pdf)

## Our New Executive Team



**Larry Parrotte**  
*CEO*

Larry brings over 30 years of Human Capital Management and Outsourced Staffing Solutions experience to the Futuris Team. Larry will manage the daily operation of the business and will lead our commitment to growth by focusing on delivering service excellence and value creation across our portfolio for our clients and shareholders. Larry has served as CEO, COO, EVP, and SVP in both private and public service sector companies ranging from start-ups to multi-billion-dollar entities.



**Robert Day**  
*CFO*

Robert Day is the company's new CFO. He has been a Chief Financial Officer, a Chief Accounting Officer and a Corporate Controller and has extensive experience in Mergers and Acquisitions as well as integrating acquired companies into unified environment. In addition, Robert has successfully taken two companies through the process of going public (IPO) and they both were traded on the NASDAQ Exchange.

## OUR GOAL:

Futuris' s goal is to build a global network of technology and Human Capital Management companies to service our clients at all stages of their growth. With our network of companies, we offer our clients a large breadth and depth of capabilities, while creating cross selling and partnership opportunities between our portfolio companies.

## OUR FOCUS:

We are a consolidator of companies. We acquire majority ownership in companies that reflect strong financials and growth, thoughtful management, and a solid track record of new client acquisition and retention



## OUR BUSINESS MODEL:

Building a premium global growth organization by providing diversified solutions, staffing and technology services



Strategic and disciplined acquisitions



Consolidation of technologies and back-office infrastructure



Streamlining of corporate overhead through consolidation



Market branding and leadership in high growth staffing markets



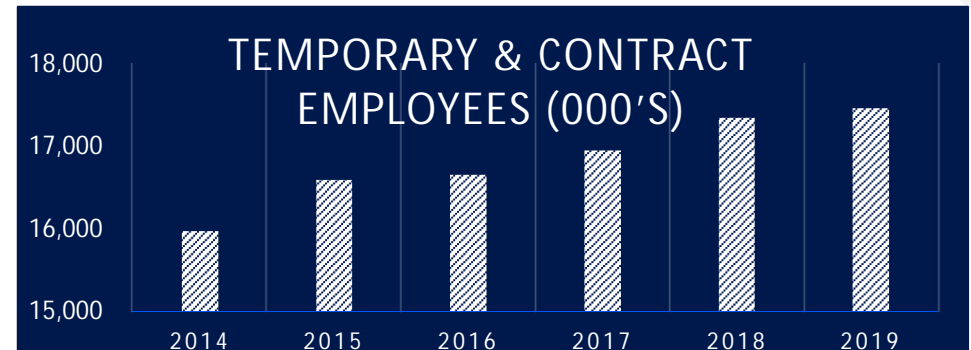
Cross-selling synergies amongst the diversified service offerings

## US STAFFING INDUSTRY OVERVIEW:

- U.S. companies employ over 17 million temporary and contract employees annually
- On average, over 3 million of these personnel are employed on projects during any given week
- These personnel represent over 2% of the workforce today, up from 1.3% a decade ago

## MARKET OPPORTUNITY:

- Healthcare Staffing Market estimated \$45.2 billion by 2026
- 50% of healthcare jobs are currently unfilled
- Other addressable markets approx. \$5 billion (Perm, RPO, Coding, Workforce Consulting, VMS)



Around three million temporary and contract employees work for America's staffing companies during an average week.

During the course of a year, America's staffing companies hire 16 million temporary and contract employees.

Source: American Staffing Association / U.S. Bureau of Economic Analysis

### 3 - PHASE ACQUISITION STRATEGY:

#### Phase 1

- Target solutions and staffing companies with robust profits, diverse client bases, national/large regional coverage in the following focus areas :
  - Information Technology & Professional Services
  - Accounting & Finance
  - Engineering and Manufacturing
  - Pharma and MedTech
  - Recruitment Process Outsourcing / Executive Search
- Estimated revenue: \$2.5M – \$50M

#### Phase 2

- Target high margin niche solutions and staffing companies that can benefit from the synergies of a larger organization with larger market penetration
- Fill in geographically to support market penetration

#### Phase 3

- Integrate acquired companies to maximize the synergies and economics to improve sales and lower operating costs
- Continued focus on expansion and acquisition strategy, while integrating synergies



## ACQUISITION CRITERIA:

### Deal Structure

- 100% Stock or Asset Deal
  - Cash: 40-60%
  - Stock: 40-60%
  - Earnouts
- 2–3-year Notes: TBD



### Industry

- Staffing & direct hire for professional services: IT, healthcare, legal, finance.
- Value added reselling, & project work for software/hardware, integration, cloud, AI, and cyber security
- Employee of Record
- Executive search,
- Recruitment Process Outsourcing



### Financial Performance

- Revenue: \$5M – \$50M
- EBITDA: \$1M+
- Positive Unlevered Free Cash Flow
- Ability to increase EBITDA and FCF  $>=$  10%



### Market Position

- Increasing demand for HCM and Tech solutions
- Economies of scale
- Talent Acquisition Solutions
- Fragmented industry with lack of competitive advantages
- Marginalized market opportunity
- Unlocked geographic penetration, RPO, FAR
- Niche offering



### Strategic

- Synergistic to staffing, EOR, and technology solutions
- Recurring revenues
- Prime client base for greater payment assurance, longevity and cross-selling capabilities
- Market fluctuation resilience



## AQUISITIONS:

### - INSIGMA, Inc.

- A medical services firm providing expert human capital management of teams worldwide. Serving as a trusted partner to some of the largest services organizations, healthcare MSP's and technology startups
- INSIGMA boasts a global presence of teams in the USA and India
- Insigma anticipates an annual revenue run rate of over \$10 million and comes with a large back-office offshore delivery team of more than 70 people that can accelerate growth of other Futuris Subsidiaries.

❖ <http://www.insigmainc.com/>

## AQUISITIONS:

### - TALENTBEACON INTERNATIONAL

- ❖ Experience building and managing recruitment delivery teams from hub locations in North America, India, and the Philippines
- ❖ Deep experience in project-based and longer-term optimized RPO solution design and delivery, execution oversight, and metrics-based management.
- ❖ Focuses on Talent Acquisition Solutions Design, International Recruiting Delivery and Hub Modeling, and IT Human Capital Management, Leasing Project Design, Delivery, and Management.
- ❖ Provides full HR, Finance, Payroll and Operational capabilities out of hub locations, ensuring strong attractiveness and retention of growing teams.
- ❖ <http://talentbeacon.net/>

## AQUISITIONS:

### - COMPUTER DEDUCTIONS INC.

- Provides software development services to major corporations such as AT&T, DEC, IBM, NEC, Tandem, and UNISYS .
- Focuses on the design and development of large custom systems such as high-volume message switches, large database systems, and the automation of large clerical systems
- Provides top management consulting services to produce feasibility studies, procurement documents, special studies associated with automation or communications, and assisting customer staff in the development of automated systems
- CDI operates from two facilities: (1) a 4,100 square foot office in Orangevale, California. CDI's staff totals 38 full-time and 3 part-time, and non-union employees.
- <https://www.cdi-hq.com/>

## AQUISITIONS:

### - THE TASA GROUP INC.

- Expert referral service business that provides access to seasoned professional consultants in over 10,000 technical and medical disciplines
- Delivers timesaving, targeted referrals to quality expert witnesses in all fields and all locations, for plaintiff or defense
- TASA offers an "Expert Profile 360" also known as "EP360," which delivers the most comprehensive information available today on an expert witness an individual might retain or oppose.
- TAS Consulting refers consultants in the fields of accounting, appraisals, architecture, business, chemistry, computer fields, construction, employment, engineering, environment, finance, insurance, manufacturing, media, medicine and healthcare, patents/copyrights/trademarks, pharmaceuticals, transportation and more
- <https://www.tasanet.com/>

## AQUISITIONS:

### - HEALTH HR INC.

- Florida-based medical staffing company, providing physical, occupational and speech therapists to home health agencies on a PRN (as needed) basis
- Provides PT, OT and ST therapists to home health agencies and has developed a number of highly successful recruiting programs targeting the therapist population
- Has developed successful ongoing therapist recruiting and agency marketing programs. HHR utilizes a significant amount of technology to successfully manage its business. which includes modern cloud-based services and management applications designed specifically for medical facilities.
- Licensed as a Health Care Services Pool by the state of Florida
- <http://www.healthronline.com/>

## AQUISITIONS:

### - AKVARR INC.

- Providing a full suite of software development technologies in Digital and ERP space from mid market to Fortune firms such as Coca Cola, General Electric, Netflix and Wal-Mart.
- Team of tech enthusiasts committed to helping people accomplish more through the consultative selection, design, implementation, and ongoing maintenance of business technology.
- With a decade of experience delivering technology consulting and staffing services to companies operating in many sectors.
- We build and scale a client driven delivery model to provide staff augmentation, team resourcing, contract to hire and direct placement.
- Providing a full range of services to guide our clients including strategy, enterprise application support, all types and phases of custom application development, and leading-edge technologies such as cloud, mobile, and smart devices applications. We remain competitive in a disruptive marketplace with a Modern Software Delivery strategy.
- <http://www.akvarr.com/>

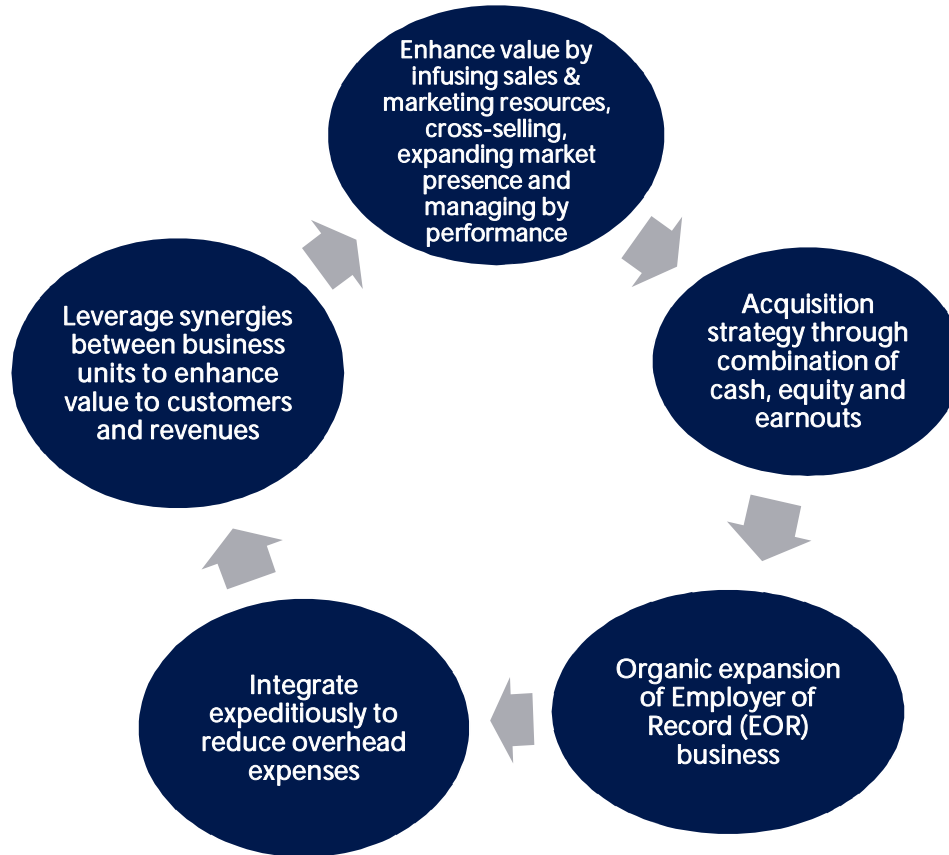
## AQUISITIONS:

### - CADAN TECHNOLOGIES

- Providing a variety of technology services which include technology lifecycle management, IT staffing, cloud solutions, data storage, data security & remote access, and web services.
- The company has fulfillment agreements with manufacturers and national computer distributors, such as Dell, Lenovo, D&H, Ingram Micro, SYNEX and Tech Data.
- Currently providing services to clients nationally.
- In 2021, Cadan brought in impressive revenues of just north of \$16 million.
- <https://cadan.com/>



## GROWTH STRATEGY:



Contact us:

Larry Parrotte, Chief Executive Officer

Phone: 571-282-7385

Email: [larry@futuris.company](mailto:larry@futuris.company)



# Thank You Futuris Company



+1 703-310-7334



[Info.it@futuris.company](mailto:Info.it@futuris.company)



[www.futuris.company](http://www.futuris.company)

To invest: [www.InvestInFuturis.com](http://www.InvestInFuturis.com)